Harry E. Dubell **Design & Digital Marketing**

Graphic and web designer with digital marketing experience serving the healthcare industry for over 15 years.

Work Experience

Creative and Multimedia Manager

Robert Michael Communications, Inc | 2021 - 2025

- Lead the team in 2022 to have a record breaking year with 68 accredited CME activities and over 200 medical education activities and events for our clients resulting in the company's highest gross revenue year to date.
- Set in place new standard operating procedures for multimedia team resulting in 30% more efficiency in production work.
- Developed new marketing eblast campaigns that net a 25% higher open rate and lowered the amount of times people marked the emails as spam from previous.
- Took charge of creative team budgets that have not been updated in years prior to be more understanding of currently digital projects and video work.
- Check in with Project manager on proposals to factor in proper time given.
- Manage all print vendors to ensure quality and ease of communication.

Multimedia Designer

UBC | 2021 - 2021

- Short term employment with major success in helping develop strong digital marketing campaigns for the sales team utilizing Salesforce to build out eblast campaigns for customizable landing pages.
- Innovating UI/UX with Ceros platform to great in-depth walk through for new technology program called Mosaic.

Multimedia Designer & Marketing Analyst

HCL Technologies | 2019 - 2020

- Acquired from C3i Solutions in 2019.
- Helped with internal campaigns centered around acquisitions of companies, like IBM and Black and Decker to help better comfort employees in transition with HCL.
- Created new social media content to boost views and understanding of HCL Technology's push in Life Science and Healthcare, as well as cyber security.
- · Helped with book collaboration design with New York Times.

Multimedia Designer

C3i Solutions | 2014 - 2019

- Achieved the President's Award in 2017 for creating and leading the branding project from concept to finalization after changing names and becoming a globally recognized company.
- · Created new in-house motion graphic commercials to promote a new Al customer service tool, MAX, which was used in marketing campaigns and on social media and trade show visuals, resulting in an early adoption of AI in 2018.

Graphic Designer

Cross County Connection: TMA | 2012 - 2014

 Defined the branding of new local shuttle service in the Tinton Falls area of New Jersey, creating the logo, brochure guide with drop offs and times and the marketing campaign for the surrounding area. The bus service was a major success and still runs today providing senior citizens a great way to commute through town.

Applications

Adobe

Acrobat

After Effects

Dreamweaver

Illustrator

InDesign

Photoshop

Premiere

XD

Microsoft

Excel

PowerBI

PowerPoint

Word

Digital

Ceros

Constant Contact

Figma

Hubspot

Salesforce

WordPress

Social

FaceBook

Hootsuite

LinkedIN

Skill Set

Animation

Analytics

Branding

Budgets

Communications

CSS

Data Visuals

Delegation

Documentation

Design Layout

HTML

Illustration

Infographics

Layout

Management

Marketing

Photography

Presentations

Print Process

Typography

Training

UI/UX

Video Editing

Production Manager

Review Publishing (Philadelphia Weekly) | 2010 - 2012

- Creative team lead and manage layout of the weekly papers for Philadelphia Weekly, AC Weekly, and South Philly Review.
- Helped establish the yearly Philly Beer Week beer list, which was a magazine showcasing the bars and breweries in Philadelphia and surrounding area that were taking place in the week-long event that also showed events and a schedule. This brought great success in the early years of the event and helped get the word out both in print and online.

Assistant Director

Jewish Federation of Southern NJ | 2009 - 2010

· Worked with the Director to establish events and their bi-weekly newspaper.

Graphic Designer

The Printers Place | 2007 - 2009

- Managed client design projects and developing client relationships
- Worked with large clients like Metlife and surrounding bars in center city, Philadelphia.

Education

Bachelors in Graphic Design

Art Institute of Philadelphia, PA | 2004 - 2008